KLIA NEXT GEN HUB

klia 2

Open Tender
Briefing Session
28 JULY 2016
MEETING ROOM 1, KLIA2











MALAYSIA AIRPORTS HOLDINGS BERHAD

- One of the world's largest private airport operators, managing 39 airports in Malaysia and having presence in several countries worldwide.
- Consistently winning awards for the quality airports; KLIA as our flagship airport continues to remain among the top airports in the world for service excellence.
- Serving over 83 million passengers annually and listed in Main Board of Bursa Malaysia.

Introduction to Malaysia Airports

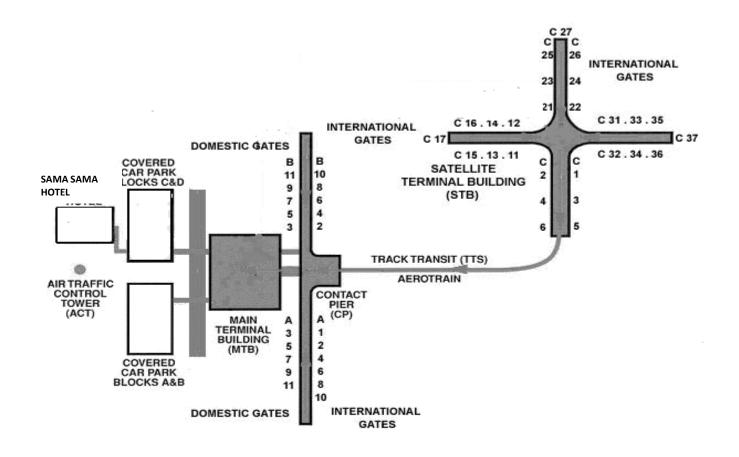


It is 1.5km away from KLIA thus linking both low-cost and legacy airlines passengers together, allowing seamless transit and journey to any destination worldwide while providing more fulfilling travel, shopping and dining experience.

Prime Business Address



KL International Airport

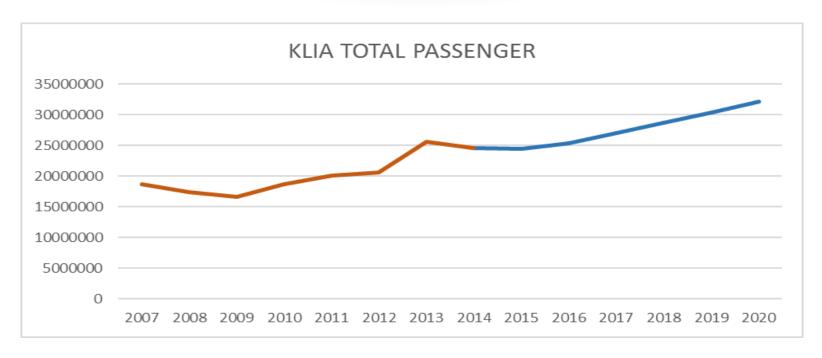


KLIA Terminal Layout

YEAR	TOTAL
2011	20,155,141
2012	20,608,880
2013	25,675,631
2014	24,904,119
2015	22,618,862
As at May 2016	9,112,848

YEAR	ARRIVAL	DEPARTURE	TRANSIT
2011	9,936,416	9,827,610	391,115
2012	10,127,787	10,107,045	374,048
2013	12,702,062	12,619,112	354,457
2014	12,340,490	12,205,221	358,408
2015	11,148,769	11,149,371	320,722
As at May 2016	4,473,602	4,545,535	93,711

YEAR	DOMESTIC	INTERNATIONAL
2011	4,811,103	15,344,038
2012	4,552,035	16,056,845
2013	6,419,758	19,255,873
2014	5,916,933	18,987,186
2015	5,038,107	17,580,755
As at May 2016	2,179,183	6,933,665



Passengers Movements

Actual Passenger Number
R&P Forecast

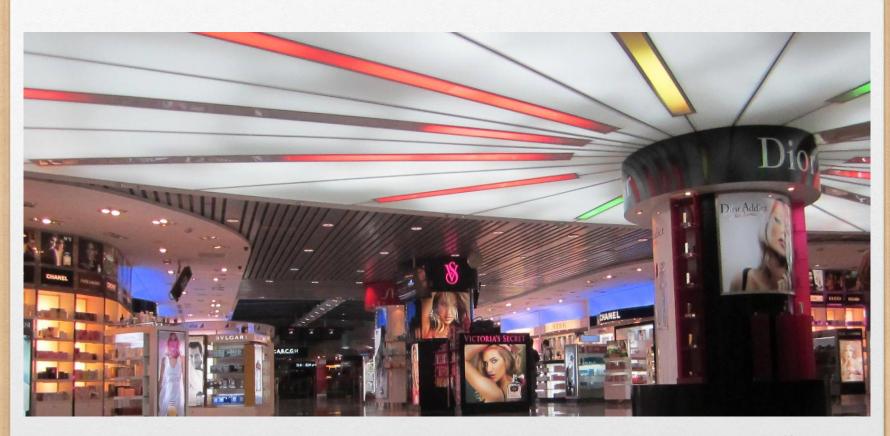
Source: MAHB Research & Planning





Delivering Airport

SHOPPING EXPERIENCE











Airport Commercial Model









Lifestyle Airport

Destination creation, focusing on business oriented customers

KLIA, Kota Kinabalu, Kuching, Penang

Leisure Airport

Developing a vibrant and fun hub for leisure travellers

klia2,Tawau, Miri, Sibu, Kota Bharu, Langkawi

Community Airport

Going beyond passengers...creating commercial value for surrounding community

Alor Setar, Terengganu, Ipoh, Melaka, Labuan, Bintulu, Kuantan, Sandakan

Corporate Responsibility Airport

Providing baseline travel retail and service offerings

Lahad Datu, Mulu, Limbang, Redang, Tioman



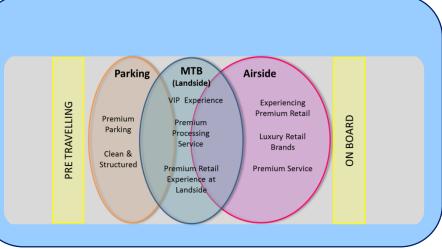


CONCEPT AND DELIVERABLE

REDEFINING THE TRAVEL RETAIL EXPERIENCE @KLIA

Lifestyle Model

- Current KLIA Experience
- Basic Enhanced
 Services
- Operational, with Commercial Enhancements



Premium Lifestyle Model

- Enhanced Experience
- Value-add Services
- Above expectation of Commercial offering
- Balance and wider offering based and Commercially Driven services
- Technology

















SHOPPING EXCITEMENT

UNFORGETTABLE EXPERIENCE

VALUE FOR MONEY

Our Aspiration







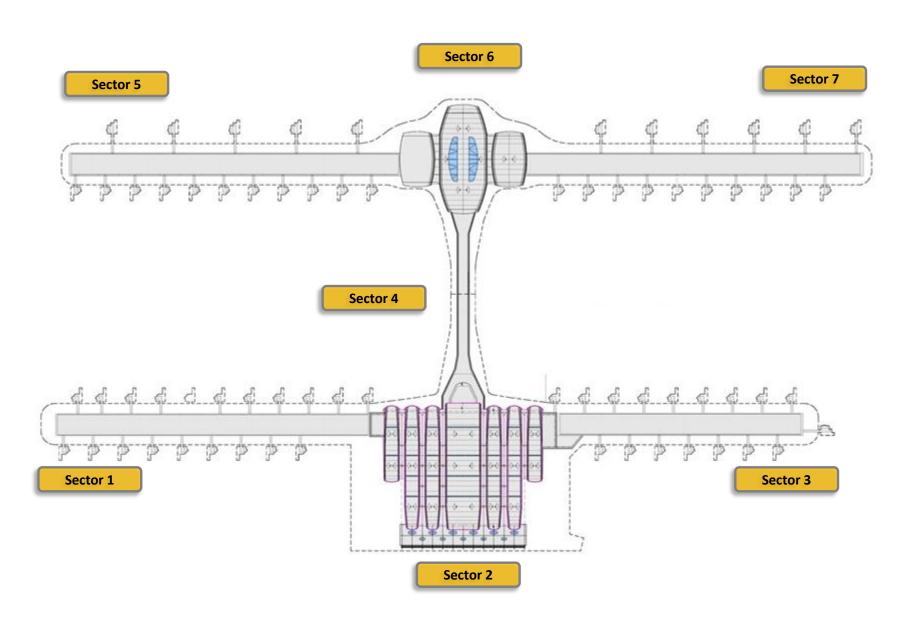
klia2

35,000 sqms of Retail Area at Satellite & Main Terminal Building



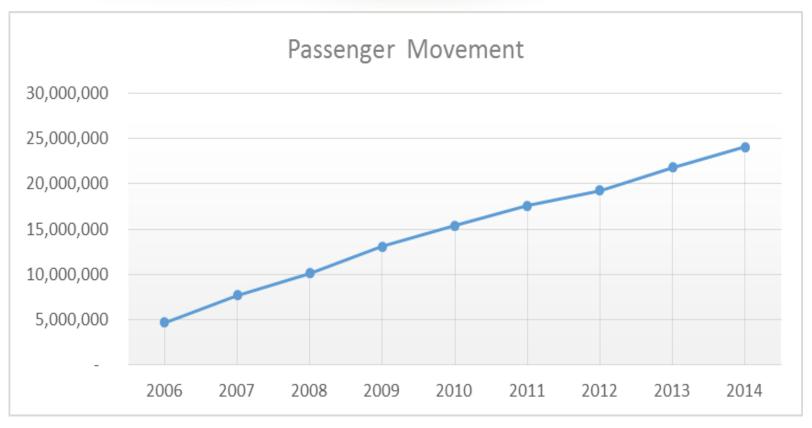
Seamless end-to-end business opportunities







Overall Passenger Flow klia2



Overall Passenger Flow klia2

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2014	-	-	-	-	1,571,730	2,106,334	1,919,897	2,017,616	1,878,779	2,003,480	2,077,631	2,425,056
2015	2,014,239	1,892,968	2,123,498	2,009,924	2,159,324	2,116,850	2,276,670	2,325,751	2,164,913	2,211,033	2,312,937	2,711,455
2016	2,470,508	2,373,329	2,349,107	2,168,635	2,437,887	-	-	-	-	-	-	-

2014	No of Pax			
2014	International	Domestic		
May	1,022,728	549,002		
June	1,338,971	767,363		
July	1,295,951	623,946		
August	1,307,500	710,116		
September	1,234,150	644,629		
October	1,346,258	657,222		
November	1,364,969	712,662		
December	1,614,737	810,319		
Total	10,525,264	5,475,259		
2015	No o	f Pax		
2015	International	Domestic		
Jan	1,370,260	643,979		
Feb	1,227,801	665,167		
Mar	1,357,738	765,760		
Apr	1,308,833	701,091		
May	1,371,704	787,620		
June	1,361,221	755,629		
July	1,468,339	808,331		
August	1,500,366	825,385		
September	1,376,847	788,066		
October	1,481,872	729,161		
November	1,521,396	791,541		
December	1,832,295	879,160		
Total	17,178,672	9,140,890		
2016	No of Pax			
2010	International	Domestic		
Jan	1,711,059	759,449		
Feb	1,600,837	772,492		
Mar	1,557,886	791,221		
Apr	1,456,992	711,643		
May	1,602,622	835,265		
Total	7,929,396	3,870,070		

Segregation for Domestic and International

2014	No of Pax					
2014	Departure	Arrival	Transit			
May	796,745	774,985	-			
June	1,041,851	1,064,483	-			
July	1,005,735	914,162	-			
August	987,813	1,029,803	-			
September	930,500	948,279	-			
October	1,012,457	990,856	167			
November	1,049,019	1,028,612	-			
December	1,221,339	1,203,717	-			
Total	8,045,459	7,954,897	167			
2015		No of Pax				
2015	Departure	Arrival	Transit			
Jan	1,008,211	1,006,028	-			
Feb	952,560	940,408	1			
Mar	1,064,269	1,059,229	-			
Apr	1,017,663	992,261	•			
May	1,098,553	1,060,771	•			
June	1,060,791	1,056,059	1			
July	1,171,569	1,105,101	•			
August	1,155,403	1,170,348	•			
September	1,088,251	1,076,480	•			
October	1,114,291	1,096,619	182			
November	1,176,985	1,135,952	123			
December	1,368,408	1,342,876	•			
Total	13,276,954	13,042,132	476			
2016	No of Pax					
2010	Departure	Arrival	Transit			
Jan	1,228,322	1,242,186	-			
Feb	1,198,573	1,174,756	-			
Mar	1,190,162	1,158,945	-			
Apr	1,099,463	1,069,172	-			
May	1,246,713	1,191,174	-			
Total	5,963,233	5,836,233	1			

5 REASONS WHY YOU SHOULD BE INTERESTED

- 67% OF TRAVELLERS ARE WITHIN THE PRIME AGE BRACKET OF 22 44 YEARS OLD
- 43% ARE WHITE COLLAR
- TRAVEL AVERAGELY EVERY 2 MONTHS
- AVERAGE DWELL TIME OF MORE THAN 2 HOURS AT THE AIRPORT
- PASSENGER MOVEMENTS WILL REACH 30 MILLION IN 5 YEARS

Commercial space within customers flow –

HIGH VISIBILITY and EASE OF ACCESSIBILITY

klia2 Soul

Attracting world's curious retail explorers

HOW IS KLIA2 RETAIL DIFFERENT?

"FOR TRAVELLERS TO START AND END THEIR JOURNEY AT KLIA2"

klia2 Retail will evoke the RETAIL EXPLORER within our passengers...





KLLA Retail Brand Principles









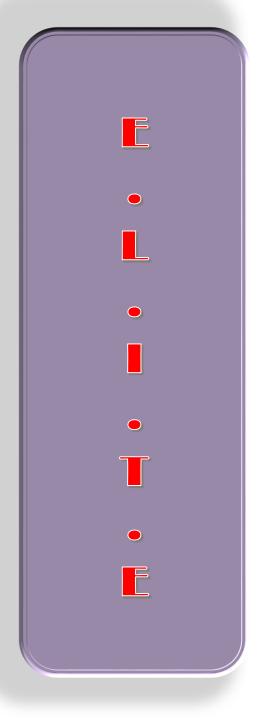
Premium Lifestyle





klia 2

CURIOUS CURIOUS



Retail Brand Principles

- Evoking creative ambiance
- Latest retail design
- Creating an experience
- On hand retail and customers participation

Experiential









Liberating

- Empower customers to do things their way
- Seize the opportunity to offer more rewarding experience

Interactive displays & communication,
 technology-savvy and latest in retail technology

Innovation









Thrilling

- Stimulate all senses
- Irresistible offering

- Seasonal changes / trends
- Trend Setter
- Have varieties
- Striking display
- Creative concepts

Ever-Changing













KLLA Brand Personality

The catalyst to lifestyle premium shopping













2

klia2 Brand Personality

Shaping the future of retail









Important Notice !!!

The Successful Tenderer has inspected *(Site Visit)* and satisfied itself as to the physical condition of the Demised Premises and accepts that the said Demised Premises shall be rented on an "As Is, Where Is" basis.

*Tenanted "As Is, Where Is" outlet shall be made good to its original condition of core & shell concept.

* "Core & shell" concept is based on the original ceiling & cement rendered flooring.





No.	Tender No.	Lot No.	Size (sqm)	Variable Royalty %	Product
1	T32/2016	Lot MTBD NA2, Departure Level, Main Terminal Building, KL International Airport	29.75 sqm	Not less than 15%	Retail Outlet (Specialty Retail)
2	T33/2016	Lot MTBDL 18a, Departure Level, Main Terminal Building, KL International Airport	396.00 sqm	Not less than 18%	Food & Beverage Outlet (Premium Fine / Casual Dining)
3	T34/2016	VD NA1, Departure Level, Main Terminal Building SATMZ 14, Mezzanine Level, Satellite Building CP5, Contact Pier Domestic KL International Airport	486.00 sqm / 130.00 sqm / 80.00 sqm	Not less than 10%	Service Outlet (Sleeping Pod and/or Business Pod)





MAHB - MA(S)/T/32/2016

Retail Outlet (Specialty Retail)

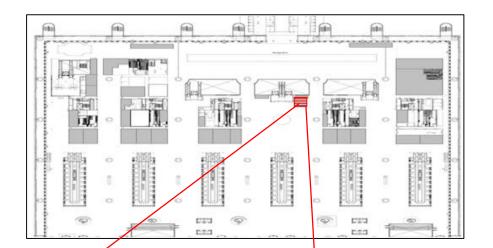
No of Lot: MTBD NA2

Size: Approximately 29.75 sqm

Product Description:

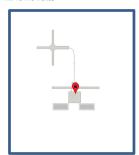
Renowned brand name offering retail but is not limited to apparel, fashion accessories, leatherwear, retail food or any other business proposal suitable to the proposed product category.

* The duplication with the current brand is not allowed











LOT NUMBER	MTBD NA2
CATEGORY	Specialty retail
NET AREA (sqm)	Approximately 29.75 sqm
BUILDING	Departure Level, Main Terminal Building





MAHB - MA(S)/T/33/2016

Food & Beverage Outlet (Premium Fine/Casual Dining)

No of Lot: MTBDL 18a

Size: Approximately 396.00 sqm

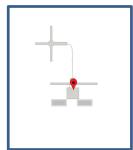
Product Description:

Brand name premium fine /casual dining outlet with table service facility. The menu and flavours introduced the premium dining outlet concept.

The layout design must resemble premium design that reflects lifestyle dining.









LOT NUMBER	MTBDL 18a
CATEGORY	Local and/or Asian cuisine
NET AREA (sqm)	Approximately 396.00 sqm
BUILDING	Departure Level, Main Terminal Building





MAHB - MA(S)/T/34/2016

Service Outlet (Sleeping Pod and/or Business Pod

No of Lot:

VD NA1

SATMZ 14

CP5

Size: Approximately:

VD NA1 - 486.00 sqm

SATMZ 14 - 130.00 sqm

CP5 - 80.00 sqm

Product Description:

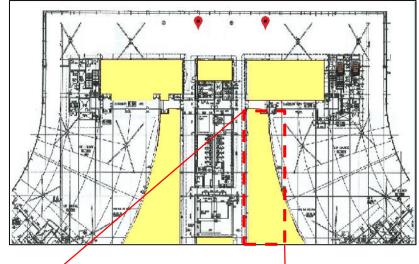
Sleeping Pod:

Specially designed/innovative napping facilities for quick or budget snooze and nap area. The napping facilities shall offer personal, cozy and immense convenience for passenger to enjoy at an affordable price and great comfort.

Business Pod:

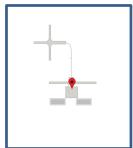
Service offering of a lifestyle Business Centre, with modern equipment and facilities. The outlet must have comprehensive on-site business centre facilities including copying, printing, faxing, high speed internet, office equipment, office supplies and others deemed suitable for business centre.









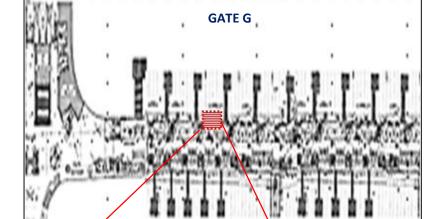




LOT NUMBER	VD NA1
CATEGORY Sleeping Pod and / or Business Pod	
NET AREA (sqm)	Approximately 486.00 sqm
BUILDING	MTB (Anjung Tinjau)



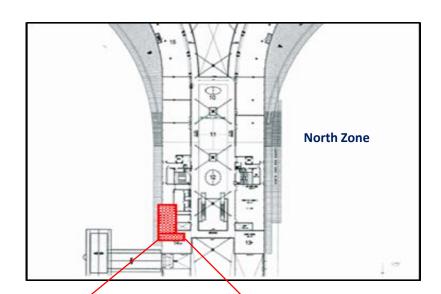








LOT NUMBER	CP5
CATEGORY Sleeping Pod and / or Business Pod	
NET AREA (sqm)	Approximately 80.00 sqm
BUILDING	Contact Pier International (Gate G)











LOT NUMBER SATMZ 14	
CATEGORY Sleeping Pod and / or Business Pod	
NET AREA (sqm)	Approximately 130.00 sqm
BUILDING	North Zone, Mezzanine Level, Satellite Building



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No	Tender No.	Lot No.	Size (sqm)	Variable Royalty %	Product
1	T35/2016	Lot S6-2-A43, International Departure Level (Airside), klia2	249.54 sqm	Not less than 10%	Service Outlet (Sleeping Pod and/or Business Pod)





MAHB - MA(S)/T/35/2016

Service Outlet (Sleeping Pod and/or Business Pod)

No of Lot: S6-2-A43

Size: 249.54 sqm

Product Description:

Sleeping Pod:

Specially designed/innovative napping facilities for quick or budget snooze and nap area. The napping facilities shall offer personal, cozy and immense convenience for passenger to enjoy at an affordable price and great comfort.

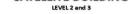
Business Pod:

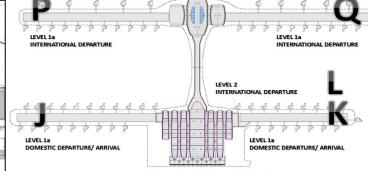
Service offering of a lifestyle Business Centre, with modern equipment and facilities. The outlet must have comprehensive on-site business centre facilities including copying, printing, faxing, high speed internet, office equipment, office supplies and others deemed suitable for business centre.





SATELLITE BUILDING





MAIN TERMINAL BUILDING

LEVEL 2, 3 and 3a

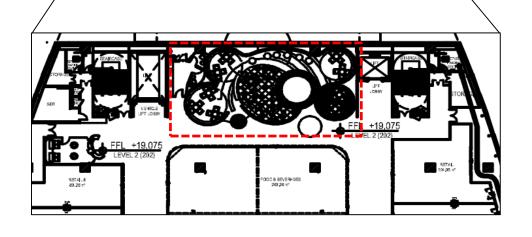








LOT NUMBER	TYPE	DATE	
S6-2-A43	SLEEPING PODS	MAY 2014	
NET AREA (sqm)	BUILDING	LEVEL	



klia 2

IMPORTANT INFORMATION TO TENDERERS







TENDER EVALUATION CRITERION

- Technical Evaluation
- Financial Evaluation
- Commercial Evaluation
- Company Background and Information

TENANCY PERIOD

□ Three (3) Years ONLY



BRAND PILLARS/PRINCIPLES

The proposed outlet shall incorporate features designed to engage, entertain and convert the passenger into a satisfied consumer; and aligned to KLIA & klia2 Brand Pillars: E.L.I.T.E



- Experiential



- Liberating



- Innovative



- Thrilling



- Ever Changing



Each Submission is required to include ONE (1) set of the original and ONE (1) set of copy of each tender proposal comprising of the following :

BUSINESS PLAN IN SCHEDULE 14 INCLUDES:

- Background and Experience
- Proposed Business
- Marketing Plan
- Pricing Policy
- Operational Plan / Strategy
 - Merchandising Plan
 - Operational Plan
 - Quality Assurance Programme
 - Manpower Planning
- Customer Service Programme
- Minimum Investment and Funding
- Revenue Forecast
- Facilities Requirement
- Financial Information Template
 - Information from financial statement and bank statement
- Proposed 3 years investment plan
- Company and Director Searches:
 - Director's Bankruptcy Search (Jabatan Insolvensi Malaysia)
 - Winding Up Search (Jabatan Insolvensi Malaysia)
 - Company Search Report (Suruhanjaya Syarikat Malaysia SSM)

Website:

Jabatan Insolvensi Malaysia:

http://www.insolavensi.gov.my

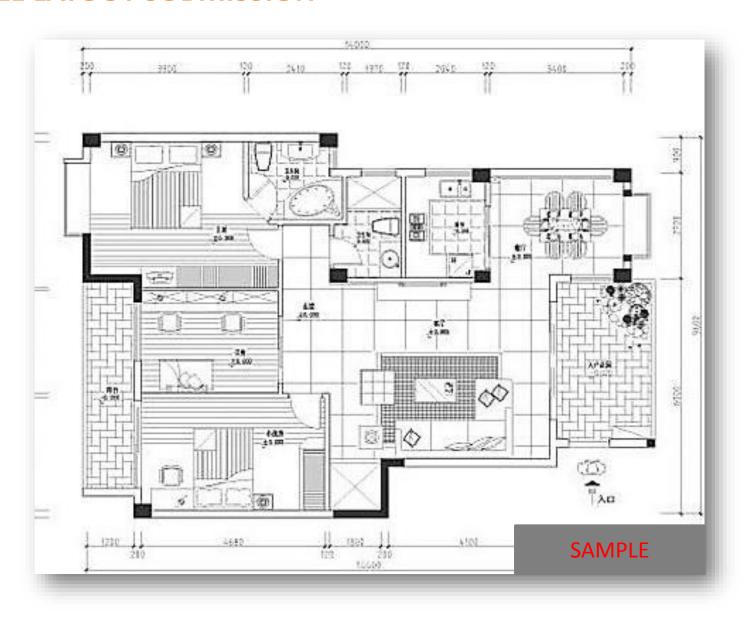
Suruhanjaya Syarikat Malaysia (SSM):

www.ssm.com.my

Checklist for Submission

Checklist For A Complete Proposal Submission (which shall be read and construed as forming an integral part of this Tender) The Tenderer shall submit the following documents: One original and one copy of the Business Proposal and relevant documents as per contents stipulated in Schedule 12 herein and shall include all necessary attachments: A duly completed Financial Considerations as per contents stipulated in Schedule 12 herein: A duly completed Tenderer's Declaration in the format as set out in Schedule 5 herein; Statutory declarations the formats as set out in Schedule 3 and Schedule 4 herein; and Tender Deposit in the of Malaysia Airports 's order or a bank draft issued in favour The Tenderer's directors' latest bankruptcy searches, latest company winding up search and latest company SSM search All relevant documents and/or agreements and/or certificates evidencing the Tenderer's status as Franchisee and/or licensee and/or authorised agents. The Tenderer hereby acknowledge that their participation in the tender process is at their own risk, cost and expense. MAHB shall not under any circumstances be liable in any manner whatsoever for any loss, damage and expense incurred by the Tenderer in connection with the preparation and/or submission of the business proposals irrespective whether MAHB actually proceeds with the award of the tenancy. Signed and acknowledged by the Tenderer: Note: This checklist and the above documents are to be attached together with the Tenderer's tender and to be rearranged as the first document in the Tenderer's tender.

SAMPLE LAYOUT SUBMISSION



SAMPLE ARTIST IMPRESSION

Sample of Perspective of the Outlets



FINANCIAL CONSIDERATION:

Fixed Rent

OR

Variable Royalty %

Period	Rental Proposal for Lot No.
Year 1	RM/month
Year 2	RM/month
Year 3	RM/month

_	
Period	Variable Royalty (%) for Lot No
Year 1	of the monthly gross sales
Year 2	of the monthly gross sales
Year 3	of the monthly gross sales

→ FINANCIAL CONSIDERATION ABOVE ARE EXCLUSIVE OF 6% GST

1% A&P FEES APPLY THROUGHOUT THE CONTRACT

Malaysia Airports shall be under no obligation to accept the highest offer

Rental Model Simulation

Example:

RENTAL MODEL: FIXED RENT OR VARIABLE ROYALTY, WHICHEVER IS HIGHER

		SCENARIO 1	SCENARIO 2
(A)	SALES	90,000	120,000
(B)	FIXED RENT	10,000	10,000
	OR		
(D)	VARIABLE ROYALTY (10%)	9,000	12,000
	RENTAL SUM	10,000	12,000
		FR	VRYT

Legend:

• FR : Fixed Rental

VRYT : Variable Royalty

<u>REMINDER</u>

- Site visit/briefing attendance and the submission of the Tender Proposal must be made by the same company/organization.
- Only companies registered during briefing session are allowed to submit the tender proposal.

MANDATORY REQUIREMENTS

- Submission of the following document prior to submission of Tender Proposal:
 - Tender Briefing

 - Statutory Declaration Statutory Declaration Tenderer Declaration

 - Director Bankruptcy Search Company Winding Up Search
 - Company SSM Search



SAMPLE SCHEDULE – STATUTORY DECLARATION

1 under Section 3 of the

, proceedings is currently

arbitration administrative

, party or by which I

From the Tender Document

SCHEDULE 4

(Section 5.1(b))

STATUTORY DECLARATION

(which shall be read and construed as forming an integral part of this Tender)

(Note: This statutory declaration shall be signed by each of the directors of the Tenderer and the same shall be affirmed before a commissioner for oath/notary public and stamped)

I, [Insert name of the directors of the company] (NRIC No./Passport No. [*]) of [Insert address] do solemnly and sincerely declare as follows:-

- that as at the date hereof I am not an undischarged bankrupt and that no bankruptcy
 proceedings or any other legal proceeding of whatever nature have been instituted or
 are being instituted against me under the laws of Malar a or anywhere else;
- that I have not committed any act of bankruptr Bankruptcy Act, 1967;
- that I have not in default under any may be bound and no litigation pending or threatened proceedings, as the case
- that I agree that in the en A that I am an undischarged bankrupt,
 Malaysia Airports Holdings Apany No. 487092-W) (hereinafter referred to
 as "MAHB") and Malaysia to (Sepang) Sdn. Bhd. (Company No. 320480-D)
 (hereinafter referred to as "Malaysia Airports (Sepang)") shall have the right to
 disqualify the Tender (as defined in the tender issued by MAHB) and/or terminate the
 Tenancy Agreement (as defined in the tender issued by MAHB);
- that I undertake to notify MAHB and Malaysia Airports (Sepang) within seven [7] days of I becoming aware of a petition for bankruptcy being filed against me;

And I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the abovenamed [Insert name of the director of the Tenderer] (NRIC No./ Passport No. [*]), at [*] in the State of [*] on this [*] day of [*]	1
Before me	

(Commissioner for Oath/Notary Public)

SCHEDULE 5

(Section 5.1(b))

STATUTORY DECLARATION

(which shall be read and construed as forming an integral part of this Tender)

(Note: This statutory declaration shall be signed by the directors authorised by the Tenderer under its directors' and members' (if any) resolutions and this statutory declaration shall be affirmed before a commissioner for oath/notary public and stamped)

We, [Insert name of the directors of the company] (NRIC No. Passport No. [*]) gf [Insert address], directors of _______ [Insert the name - " he Tenderer] (hereinafter called "the Company") of [Insert Tenderer's address] do here!

unly and sincerely declare as follows:

- 1. that we are the directors of the Comp-
- that to the best of our knowledclaims against the Comthreatened which may binding agreement;

(Commissioner for Oath/Notary Public)

- .4, suits, legal proceedings or g-up proceedings) pending or g-acity of the Company to enter into a
- that we undertake to notify MAHB and Malaysia Airports (Sepang) within seven (7)
 days of our becoming aware of any of the events as set out in Item 2 above being filed
 against us;

And we make this solemn declaration consciously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act. 1960.

	ED and SOLEMNL' D by the abovename		
gņ this	day of)	[Insert name of the directors of the company] (NRIC No./ Passport No. [•])
Before me,			[Insert name of the directors of the company] (NRIC No./ Fassport No. [*])

SAMPLE SCHEDULE – TENDERER'S DECLARATION

From the Tender Document

SCHEDULE 6

(Section 5.1(b) and Section 5.2.3.2)

TENDERER'S DECLARATION

(which shall be read and construed as forming an integral part of this Tender)

We hereby submit our background and experience and business plan in response to this Tender.

We declare that:

- We have carefully examined and fully understand all the information provided in this Tender and all of its subsequent add da, if any;
- (b) All information submitted is true >

e best of our knowledge; and

(c) We did not, in any way, or any person, firm, cor

airectly or indirectly, with ar with regard to the financial

We further understand

- (a) We shall carry on th∠ business in accordance with the business proposal as tendered;
- (b) We shall be bound by our proposal during the Validity Period;
- (c) Should we withdraw our offer during the Validity Period, our Tender Deposit will be forfeited by MAHB;
- (d) MAHB and Malaysia Airports (Sepang) may accept our offer or reject our offers; and
- (e) MAHB and Malaysia Airports (Sepang) may request us to give a presentation or submit further information to substantiate our offer before the tenancy award process.
- If our proposal is accepted;
 - (a) We shall present and/or return to Malaysia Airports (Sepang) within thirty (30) days from the date of the Letter of Offer the following documents:
 - (i) Our acceptance to the Letter of Offer;

(h)	All statistical or other data and information provided in this Tender are for reference only. Malaysia Airports (Sepans) and MAHB do not warrant the accuracy or validity of the data or information presented. We have made our
	own independent evaluation of the business potential of this Tender and shall
	have no claims against Malaysia Airports (Sepang) and MAHB resulting from
	information provided in this Tender or submission of offer by us to Malaysia
	Airports (Sepane) and MAHB;

 We shall not request for any reduction on our proposed Rent and any other charges as set out in this Tender; and

 MAHB may modify, amend or revise addenda at any time. Any modifibe in writing and will be pron of this Tender or issue any revision or addenda will vipients of this Tender.

	Position	· ///
	Signature	SK.
2.	Name	
	Position	·
5	Signature	:
3.	Name	·
	Position	·
	Signature	·

Corporate Seal

Dated this

day of

DIRECTOR'S BANKRUPTCY SEARCH

From Jabatan Insolvensi Malaysia



JABATAN INSOLVENSI MALAYSIA Tele
ARAS 2 & 3, BANGUNAN HAL EHWAL UNDANG-UNDANG FEX
PRESINT 3, PUSAT PENTADBIRAN KERAJAAN

x :03-88851348

PERSEKUTUAN 62692 PUTRAJAYA

E-MAIL: einsolvensi@bheuu.gov.my

OFFICIAL SEARCH

Date: 02/03/2012

Please quote the department's reference no. for any search enquiry.

Dear Sir,

RE: MALAYSIA AIRPORTS (SEPANG) SDN. BHD. REG. NO.: 320480-D

According to our departmental records, we wish to inform that :-



Jaratar regeleret halavsk

Search fee of RM12.00 is hereby acknowledged receipt on 02/03/2012 and the reference number is 21203025194/01.

Think you 'BERKHIDMAT UNTUK NEGARA' Yours faithfully

WINDING UP SEARCH

From Jabatan Insolvensi Malaysia



JABATAN INSOLVENSI MALAYSIA Tele
ARAS 2 & 3, BANGUNAN HAL EHWAL UNDANG-UNDANG Fix
PRESINT 3, PUSAT PENTADBIRAN KERAJAAN

Fax :03-88851348

PERSEKUTUAN 62692 PUTRAJAYA

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No Window Up New trans been made against the doller mentioned company test the date of search.

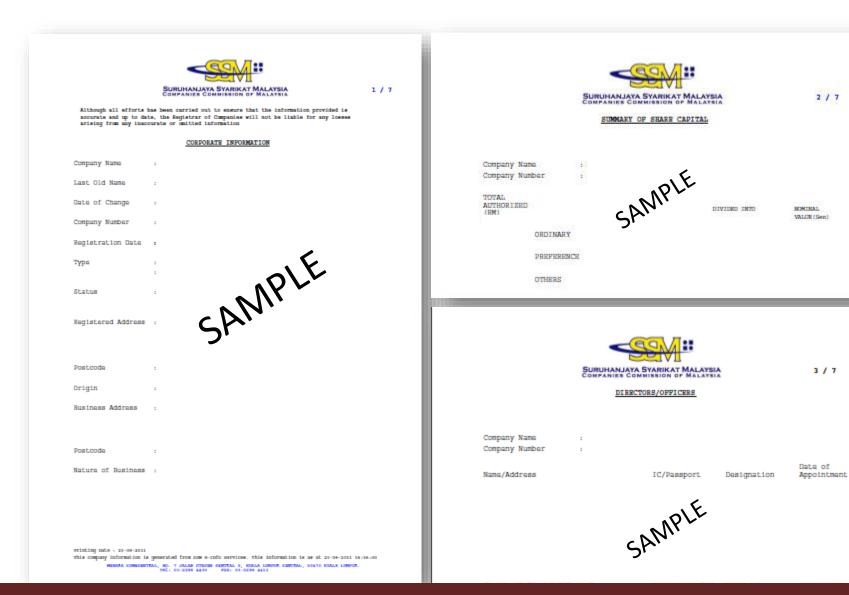
Jaratan inisoluzinah malaysia

Search fee of RM12.00 is hereby acknowledged receipt on 02/03/2012 and the reference number is 21203025194/01.

Thank you 'BERKHIDMAT UNTUK NEGARA' Yours faithfully

SAMPLE OF COMPANY SEARCH REPORT

From Suruhanjaya Syarikat Malaysia – SSM



2 / 7

3 / 7

How can you purchase the Tender Document?

Where to buy: Procurement & Contract Division

Level 1, Block B

Malaysia Airports Holdings Berhad Malaysia Airports Corporate Office

Persiaran Korporat KLIA, 64000 KLIA, Selangor

Day: Monday to Thursday

(8.30am - 12.00pm / 2.30pm - 4.30pm)

Friday

(8.30am - 12.00pm / 3.00pm - 4.30pm)

Saturday and Sunday (Closed)



SUBMISSION: BY HAND / COURIER

Addressee: Attn: Tender Secretariat

Procurement & Contract Division

Level 1, Block B

Malaysia Airports Holdings Berhad Malaysia Airports Corporate Office

Persiaran Korporat KLIA, 64000 KLIA, Selangor

Indicate <u>Tender No.</u> on the top right side of the envelope No "Acknowledgement Letters/Receipt" will be given by Procurement Department upon proposal submission.

Submission Deadline : 19 August 2016 (Friday)
No Later Than 12.00pm



For Tender Enquiries, Please Email To The Following Persons:

Sharifah Eliza - eliza@malaysiaairports.com.my

Mohamad Fais - mfais@malaysiaairports.com.my

Rozaila Md Zain - rozaila@malaysiaairports.com.my

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Azrina Zainal - azrinazainal@malaysiaairports.com.my

Mohd Norhidayat - mnorhidayat@malaysiaairports.com.my

Mutiara Mohd Nasir - mutiara@malaysiaairports.com.my

General Line: 03-8777 7000

Fax: 03-8777 7650



Disclaimer

The Tenderer hereby acknowledge that their participation in the tender process is at their own risk, cost and expense. MAHB shall not under any circumstances be liable in any manner whatsoever for any loss, damage and expense incurred by the Tenderer in connection with the preparation and/or submission of the business proposals irrespective whether MAHB actually proceeds with the award of the tenancy.

THANK YOU